

CONFIDENTIAL RESTAURANT SEARCH QUESTIONNAIRE

The purpose of this questionnaire is to provide information to Kimball & Company Restaurant Services so that we can professionally assist you in your search for a restaurant business and/or location which meets your investment criteria and personal requirements.

Name _____ Date _____
Last First Middle

Street Address _____ Phone (Hm.) _____

City _____ State _____ Zip _____ Phone (Bus.) _____

E-Mail Address _____

Marital Status _____ Spouse Employment _____ Children, ages _____

Present Employer _____

Occupation _____

Previous Work Experience _____

_____ Can you provide a resume? _____

Present Restaurant(s) Owned _____

Previous Restaurant(s) Owned _____

How long have you been looking for a restaurant? _____

Describe Geographical Area(s) desired _____

What type of concept are you considering? _____

What land/building/space size range are you looking for? _____

How many seats? _____ Do you prefer all ABC? _____ Liquor mix % to total sales? _____ Bar? _____

Do you prefer a conversion, on-going successful, or new start up location? _____

How soon do you want to take ownership of the business or find a location? _____

What personal funds are available for the Initial Investment in the business? Please indicate the range of your personal investment anticipated. Also state other sources of funds including partners and investors. How will this project be financed including borrowed funds from what sources? We understand the amount you invest will depend upon the type and size of the business or location.

Personal Funds Available to put at risk Desired \$ _____ Maximum \$ _____

Investment funds available from other principals
(partners and stockholders) in the project? Desired \$ _____ Maximum \$ _____

Indicate other sources of funds , friends, investors, banks, etc.
Friends and Family Desired \$ _____ Maximum \$ _____

Banks, SBA, Institutions: Desired \$ _____ Maximum \$ _____

Other: _____ Desired \$ _____ Maximum \$ _____

TOTAL INVESTMENT RANGE OF PROJECT DESIRED\$ _____ MAXIMUM \$ _____

ADDITIONAL COMMENTS: _____

Please be assured that any information furnished to Kimball & Company Restaurant Services will be used solely to assist us in identifying the appropriate investment opportunities for you and will be kept strictly confidential.

What restaurant(s) have you looked at? What did you like the best about the restaurant? _____

What did you like least? _____

Have you seen any restaurant businesses you really liked? _____

What prevented you from owning that particular restaurant? _____

Have you worked with any Brokers? Which ones? _____

Do you need to sell a current business, home etc. in order to purchase another business? _____

Is there anything keeping you from moving forward on owning your own business? _____

What has motivated you to consider owning a Restaurant business at this time? _____

Range of Purchase Price desired \$ _____

Annual Income Required From Business \$ _____

What will time cost you should there be a delay in owning your own business? _____

Identify Associates or Family Members that will be involved in the business _____

Who will participate in the decision to invest in the business? _____

How will these people feel about you investing in your own business? _____

What is your step by step decision process? _____

For Office Use Only

SIP _____

MM _____

MM _____

EBM _____

CONFIDENTIAL PERSONAL FINANCIAL STATEMENT

ASSETS

Cash on Hand and in Banks	\$ _____
U.S. Government Securities	_____
Accounts, Loans & Notes Receivable	_____
Cash Surrender Value of Life Insurance	_____
Value of Business(es) Owned	_____
Other Stocks & Bonds	_____
Real Estate	_____
Automobiles - Number ()	_____
Household Furnishings and Personal Effects	_____
Other Assets (Itemize)	_____

Total Assets	\$ _____

LIABILITIES AND NET WORTH

Notes Payable	\$ _____
Liens on Real Estate	_____
Other Liabilities (Itemize)	_____

Total Liabilities	\$ _____
NET WORTH	\$ _____

SOURCES OF INCOME

Salary	\$ _____
Dividends & Interest	_____
Bonus & Commissions	_____
Real Estate Income	_____
Other Income	_____

TOTAL INCOME	\$ _____

I certify that the above information has been provided by me, and is true and correct to the best of my knowledge.

Date _____ Signature _____
 Name _____
 Address _____
 City _____ State _____ Zip _____